LONG ISLAND CARES, INC. FINANCIAL STATEMENTS AS OF DECEMBER 31, 2004 AND 2003 TOGETHER WITH AUDITORS' REPORT

LONG ISLAND CARES, INC. FINANCIAL STATEMENTS AND AUDITORS' REPORT AS OF DECEMBER 31, 2004 AND 2003 INDEX

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INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

To the Board of Directors of Long Island Cares, Inc.:

We have audited the accompanying statements of financial position of Long Island Cares, Inc. as of December 31, 2004 and 2003, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of Long Island Cares, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Long Island Cares, Inc. as of December 31, 2004 and 2003, and the results of its activities and changes in net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the financial statements of Long Island Cares, Inc. The accompanying supplementary schedules are presented for purposes of additional analysis and are not a required part of the financial statements. The information in these schedules has been subjected to the procedures applied in the audits of the financial statements and, in our opinion, is fairly presented in all material respects, in relation to the financial statements taken as a whole.

Melville, New York March 24, 2005 Callaghan Nawrocki

LONG ISLAND CARES, INC. STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2004 AND 2003

ASSETS		2004	_	2003
	•	210 200	•	550 650
CASH	\$	218,390	\$	553,658
ACCOUNTS RECEIVABLE (net of allowance for doubtful accounts of \$4,191 and \$5,000 in 2004 and 2003, respectively)		528,712		443,342
DONATED PRODUCT		598,399		1,196,920
FIXED ASSETS (net of accumulated depreciation of \$480,787 and \$367,067 in 2004 and 2003, respectively)		2,541,240		2,522,814
OTHER ASSETS		25,021		71,981
	\$	3,911,762	\$	4,788,715
LIABILITIES AND NET ASSETS				
LOAN PAYABLE TO BANK	\$	652,500	\$	817,500
LOAN PAYABLE TO RELATED PARTY		-		250,000
ACCOUNTS PAYABLE AND ACCRUED LIABILITIES		355,815		368,431
DEFERRED INCOME				7,500
Total liabilities		1,008,315		1,443,431
NET ASSETS: Unrestricted:				
Designated for fixed assets		1,888,740		1,455,314
Designated for donated product		598,399		1,196,920
Undesignated		243,753		341,272
Total unrestricted net assets		2,730,892		2,993,506
Temporarily restricted		122,555		301,778
Permanently restricted		50,000		50,000
Total net assets		2,903,447		3,345,284
	\$	3,911,762	\$	4,788,715

The accompanying notes to the financial statements are an integral part of these statements.

LONG ISLAND CARES, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	2004	2003
CHANGE IN UNRESTRICTED NET ASSETS:		
Revenues	\$ 7,898,426	\$ 8,273,810
Expenses -		
Program services	7,179,091	7,171,539
Supporting services	422,276	660,483
Fundraising services	559,673	139,371
Total expenses	8,161,040	7,971,393
Increase (decrease) in unrestricted net assets	(262,614)	302,417
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS:		
Revenues	204,004	373,571
Net assets released from restrictions	(383,227)	(171,310)
Increase (decrease) in temporarily		
restricted net assets	(179,223)	202,261
CHANGE IN PERMANENTLY RESTRICTED NET ASSETS		
CHANGE IN NET ASSETS	(441,837)	504,678
NET ASSETS, BEGINNING OF YEAR	3,345,284	2,840,606
NET ASSETS, END OF YEAR	\$ 2,903,447	\$ 3,345,284

LONG ISLAND CARES, INC. STATEMENTS OF CASH FLOWS (INDIRECT METHOD) FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

		2004		2003
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets	•	(444.00=)		
Adjustments to reconcile change in net assets	\$	(441,837)	\$	504,678
to net cash provided by operating activities:				
Depreciation		113,721		107.014
Increase in accounts receivable				107,914
Increase (decrease) in allowance for doubtful accounts		(84,561)		(141,026)
(Increase) decrease in donated product		(809) 598,521		61
(Increase) decrease in other assets		46,960		(160,987)
Increase (decrease) in accounts payable		40,900		(18,563)
and accrued liabilities		(12,616)		40.067
Increase (decrease) in deferred income				40,967
mercuse (decreuse) in deterred meonic	_	(7,500)	-	7,500
Net cash provided by operating activities		211,879		340,544
CASH FLOWS FROM INVESTING ACTIVITIES:				
Increase in fixed assets	-	(132,147)		(142,568)
Net cash used by investing activities		(132,147)		(142,568)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Repayment of loan payable to related party		(250,000)		
Repayment of loan payable to bank		(165,000)		(182,500)
Net cash used by financing activities	-	(415,000)		(182,500)
NET INCREASE (DECREASE) IN CASH		(335,268)		15,476
CASH, BEGINNING OF YEAR		553,658		538,182
CASH, END OF YEAR	\$	218,390	\$	553,658
SUPPLEMENTAL CASH FLOW INFORMATION:				
Cash paid during the year for interest	\$	29,202	\$	36,627
Retirement of fully depreciated fixed assets	\$		\$	183,367

The accompanying notes to the financial statements are an integral part of these statements.

LONG ISLAND CARES, INC. NOTES TO FINANCIAL STATEMENTS

(1) Background and current operational considerations

Long Island Cares, Inc. (the "Organization") is a nonprofit, anti-hunger organization founded in 1980 by the late singer and activist, Harry Chapin. The Organization's aims are to promote the food welfare of the Long Island community; to raise the nutritional standards of community life; to bring into closer relation the resources and food needs of the community; and to sponsor and encourage equal rights in relation to food access, balanced nutrition and food self-reliance activities. The Organization has responded by providing immediate emergency food relief to hungry Long Islanders through The Harry Chapin Food Bank and by addressing the systemic causes of hunger through Community Outreach Programs. The Organization is a broad based, regionally responsive organization working in partnership with human service groups in Nassau and Suffolk Counties.

The Organization is an affiliate member of America's Second Harvest, a national network of food banks and food rescue organizations. Through this membership, it is able to access donated food through national and regional corporate sponsors. In concert with The Harry Chapin Food Bank, the Organization collects, warehouses and delivers government donated and surplus foods to food pantries, soup kitchens, shelters, group homes, day treatment facilities, senior citizen sites and day care centers.

The Organization operates the only designated food bank serving Nassau and Suffolk Counties, located at the Organization's Hauppauge, New York office and warehouse facility. It is the only contracted agency for the distribution of Federal commodities through The Emergency Food Assistance Program (TEFAP), administered by the New York State Office of General Service (OGS) under a continuous agreement effective May 1989.

In addition, the Organization, under a five-year contract renewed annually, is responsible for the support services of the Hunger Prevention and Nutrition Assistance Program (HPNAP) administered by the New York State Department of Health. The current annual contract is renewed through June 30, 2005. The supported service provides nutritional assistance to various high-risk groups of individuals, including the homeless at approved food and nutrition service sites.

The Organization addresses education as a continuing process through Community Outreach Programs - New Paths to Achievement, Job Training and Hunger Education.

The New Paths to Achievement Program focuses on assisting low-income and single head-of-household women in gaining self-esteem, job skills and employment experience in order to become self-sufficient and independent of the public welfare system.

The Job Training Program targets at-risk high school students and young adults and provides on-the-job training at Long Island Cares to assist the participants in gaining clerical, computer and warehousing skills.

Hunger 101, the hunger education program, is a role play and discussion activity designed to raise awareness about the problems of hunger and poverty on Long Island. It helps participants gain an understanding of the causes and consequences of hunger and develop strategies to address the problem. It is presented to students, churches, service and professional groups and many others.

Two other programs at Long Island Cares are designed to meet specific community needs: School Tools and Kids Café.

School Tools works in partnership with corporations and individuals to collect and distribute new school supplies to our member agencies serving school aged children so these economically disadvantaged children have the necessary tools to start the new school year.

The Kids Café is an after school program which provides safe and convenient environments for at-risk children to receive nutritious food, tutoring and mentoring, nutrition and food safety education, homework assistance and recreational activities.

(2) Summary of significant accounting policies:

The accompanying financial statements include the assets, liabilities, revenues and expenses of all the funds of the Organization which are reflected under the accrual basis of accounting. The following is a summary of significant accounting policies followed by the Organization:

Financial statement presentation -

The accompanying financial statements include the accounts of the Organization's program, administration and fundraising. The Organization presents its financial statements in accordance with Statement of Financial Accounting Standards ("SFAS") No. 117, Financial Statements of Not-For-Profit Organizations. SFAS No. 117 requires that the Organization's financial statements distinguish between unrestricted, temporarily restricted and permanently restricted net assets and changes in net assets. The Organization's net assets consist of the following:

<u>Unrestricted</u> – net assets of the Organization which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Organization.

<u>Temporarily restricted</u> – net assets of the Organization which have been limited by donor-imposed stipulations or by law that either expire with the passage of time or can be fulfilled and removed by the actions of the Organization pursuant to those stipulations.

<u>Permanently restricted</u> – net assets of the Organization which have been restricted by donors to be maintained in perpetuity by the Organization.

Revenue and expense recognition -

Contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. Revenues under contracts for service are generally recognized as earned. Contract advances arise from payments received under contracts for service in advance of revenue recognition. Expenses are recognized when incurred. The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated by various rational bases.

In-kind contributions -

The Organization follows the provisions of Statement of Financial Accounting Standards No. 116, Accounting For Contributions Received And Contributions Made with respect to donated product including donated food, supplies and Federal commodities. Donated product received, distributed and on hand are accounted for at fair value. The fair value of donated product received and distributed during the year is reflected in the accompanying financial statements as in-kind contributions and in-kind expenses. Significant fluctuations in operating results may occur due to variances in quantity and valuation of donated product.

The Organization has received professional services on a pro-bono basis. The value of these services for the years ended December 31, 2004 and 2003 was \$25,350 and \$11,340, respectively. Such amounts are reflected in the accompanying financial statements as in-kind contributions and in-kind expenses.

Cash and cash equivalents -

All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents, principally money market funds.

Donated product -

Donated product represents the fair value of donated food, supplies and Federal commodities on hand as of year-end.

Fixed assets -

Fixed assets are stated at cost or current fair value for donated items. Maintenance and repairs are expensed as incurred. Depreciation is provided using the straight-line method over the estimated useful lives of the assets (generally periods of three to forty years).

Income taxes -

The Organization qualifies as a tax-exempt nonprofit organization under Section 501(c)(3) of the Internal Revenue Code and applicable New York State tax laws. Accordingly, no provision for federal or state income taxes is required.

Impairment of long-lived assets and long-lived assets to be disposed of –

The Organization follows the provisions of Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. This Statement requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. The provisions of this Statement did not have a material impact on the Organization's financial position, results of activities or liquidity during the year ended December 31, 2004.

Donated services -

A number of volunteers have donated significant amounts of their time in the Organization's program services, administration and fundraising campaigns. However, since these services do not meet the criteria for recognition under accounting principles generally accepted in the United States of America, they are not reflected in the accompanying financial statements.

The use of estimates in the preparation of financial statements –

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Estimates include accounts receivable, fixed assets and certain accrued expenses. Actual results may differ from those estimates.

(3) Fixed assets

Fixed assets as of December 31, 2004 and 2003 are comprised of the following:

	<u>2004</u>	2003
Land	\$ 885,500	\$ 885,500
Building	1,427,183	1,427,183
Building improvements	52,030	11,090
Office equipment	203,130	187,098
Vehicles	128,237	78,279
Warehouse equipment	325,947	300,731
	3,022,027	2,889,881
Less: accumulated depreciation	480,787	367,067
	\$2,541,240	\$2,522,814

(4) Line of credit

The Organization has a \$300,000 line of credit with a bank. The loan is secured by equipment and bears interest at the bank's prime rate (5.25% as of December 31, 2004) plus 2.5% per annum. The line is fully available as of December 31, 2004.

(5) <u>Loans payable</u>:

Loan payable to bank -

The Organization has a loan payable to a bank with an original amount of \$1,300,000, of which \$652,500 is outstanding at December 31, 2004. The loan is collateralized by the Organization's land and building. The loan is payable in twelve monthly installments of interest only, followed by sixty installments of principal and interest (equal to the one-month LIBOR plus 250 basis points per annum, 2.42% as of December 31, 2004) of \$7,640 and a final lump sum principal payment due on June 19, 2008.

Loan payable to related party -

The Organization had a loan payable to a related party in the amount of \$250,000. The loan was non-interest bearing and was paid in full in February 2004.

Maturities of loans payable -

At December 31, 2004, future principal payments on outstanding loans payable are as follows:

Year Ending December 31,

2005	\$ 46,648
2006	48,379
2007	50,175
2008	507,298
	\$ 652,500

Temporarily restricted net assets

Temporarily restricted net assets are available for or relate to the following purposes:

	<u>2004</u>		2003
Capital Campaign	\$ 54,105	\$	245,439
OAG Produce Grant	38,707		
TEFAP Handling Fees	15,320		40,475
Capital Campaign interest	8,419		7,791
New Paths to Achievement	3,750		
Check Out Hunger Program	2,254		3,073
School Tools		1	5,000
	\$ 122,555	\$	301,778

Permanently restricted net assets

Permanently restricted net assets relate to an endowment of \$50,000 to be maintained in perpetuity, the income from which is expendable to support general operations.

Employee benefit plan

The Organization has a 403(b) Tax Deferred Annuity Plan (the "Plan"). Eligible participants in the Plan may contribute up to 25% of compensation, but not in excess of the maximum allowed under the Internal Revenue Code. The Plan does not provide for matching contributions by the Organization.

(9) Fair value of financial instruments

Statement of Financial Accounting Standards No. 107, <u>Disclosure about Fair Value of Financial Instruments</u>, defines the fair value of a financial instrument as the amount at which the instrument could be exchanged in a current transaction between willing parties. The carrying value of all instruments classified as current assets or liabilities is deemed to approximate fair value because of their short-term nature.

(10) Concentrations of credit risk

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash. Cash exceeding federally insured limits totaled \$281,354 at December 31, 2004, based on actual bank account balances.

(11) Fundraising activities

Fund Raisers	R	Gross Levenues	Direct Expenses		Fundraising Income, net	
2004						
Golf outing Direct mailing Awards Dinner Check Out Hunger Newsletter Share-A-Meal	\$	240,380 173,983 170,816 88,224 26,911 1,045	\$	183,528 61,302 51,998 5,820 2,949	\$	56,852 112,681 118,818 82,404 23,962 1,045
2003	\$	701,359	\$	305,597	\$	395,762
Awards Dinner Direct mailing Check Out Hunger Golf outing Newsletter Celebration from Heart Share-A-Meal Concert events	\$	191,594 107,227 91,220 75,830 32,819 21,431 6,772 2,779	\$	52,474 29,171 6,927 27,424 2,484 16,034 4,599 258	\$	139,120 78,056 84,293 48,406 30,335 5,397 2,173 2,521
	\$	529,672	\$	139,371	\$	390,301

LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF FUNCTIONAL REVENUES FOR THE YEAR ENDED DECEMBER 31, 2004 (WITH COMPARATIVE TOTALS FOR 2003)

	U	nrestricted	Temporarily Restricted		Permanently Restricted		2004 Totals		2003 Totals	
Public Support And										
Fundraising: Contributions	or.	215 045	e	150 (((6			472 711	•	711 205
Fund raisers	\$	315,045 701,359	\$	158,666	\$		\$	473,711	\$	711,295
Grants		160,881		44,711				701,359 205,592		529,672 88,748
Corporate support		88,563		44,711				88,563		
Foundation support		40,750				-		40,750		83,558 44,250
roundation support		1,306,598		203,377		-		1,509,975		1,457,523
Government Support:										
HPNAP		1,090,380		-		-		1,090,380		1,300,968
Suffolk County		96,906		415		-		96,906	and the same	101,283
		1,187,286				-		1,187,286		1,402,251
Distribution Revenue And										
Handling Fees:										
Food Bank Agencies		334,307		-		-		334,307		211,000
TEFAP		150,217		•				150,217		139,349
HPNAP		142,299		•		-		142,299		139,506
Suffolk County		1,742				-	-	1,742		2,041
		628,565	1			-	-	628,565		491,896
Other Income:										
In-kind contributions		4,388,006				-		4,388,006		5,112,553
Miscellaneous		2,865		-		-		2,865		7,676
Interest income		1,879		627		-		2,506		4,172
		4,392,750		627	Constitution Williams		Santali	4,393,377		5,124,401
Subtotal		7,515,199		204,004				7,719,203		8,476,071
Net Assets Released										
From Restrictions:										
Food Bank		383,227		(383,227)		-		-		-
		383,227		(383,227)		-				-
Total revenues	\$	7,898,426	\$	(179,223)	\$	-	s	7,719,203	\$	8,476,071

The accompanying notes to financial statements should be read in conjunction with this schedule. -12-

LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2004 (WITH COMPARATIVE TOTALS FOR 2003)

	Food Bank Fund	Community Outreach Fund	Administr Management & General	ation Fund Development	2004 Totals	2003 Totals
In-kind expenses	\$4,946,081	\$ -	\$ 25,750	\$ 28,480	\$5,000,311	\$4,997,315
Salaries	503,153	62,928	265,459	131,132	962,672	919,656
HPNAP food purchases	610,242				610,242	694,833
Fundraising	-		-	305,597	305,597	139,371
Food Bank food purchases	196,395	-		_	196,395	42,885
Payroll taxes and benefits	122,980	11,627	32,418	21,793	188,818	188,159
Depreciation	91,030	4,869	11,150	6,672	113,721	107,914
HPNAP operational support	99,313				99,313	110,167
HPNAP capital equipment	79,284				79,284	159,232
Transportation	77,008				77,008	75,350
Utilities	58,079	1,434	3,520	2,150	65,183	58,467
Grants	50,000	500			50,500	50,414
Advertising	-		167	47,575	47,742	37,692
Suffolk County food purchases	42,815				42,815	46,391
Building maintenance and sanitation	36,961	912	2,240	1,371	41,484	28,767
Other food purchases	33,238		-	.,571	33,238	16,757
Interest	-		29,202		29,202	36,627
Insurance	19,245	1,267	1,744	1,267	23,523	22,793
Equipment rental and maintenance	17,392	848	2,845	2,225	23,310	19,073
Freight	23,025	-	2,010	-	23,025	19,627
Dues and membership fees	14,142		7,309	290	21,741	19,319
Travel	9,785	927	3,299	749	14,760	8,048
Telephone and internet	7,643	1,112	2,363	2,779	13,897	14,515
Postage	6,879	1,674	3,508	1,126	13,187	10,990
Supplies-office	6,161	825	4,153	2,036	13,175	11,035
Professional fees	0,101	- 025	12,000	2,030	12,000	12,000
Printing	4,186	1,882	3,879	191	10,138	9,709
Consultants	5,487	895	2,268	1,342	9,992	4,782
Supplies-warehouse	7,115	693	2,200	1,542	7,115	5,696
Bank and payroll fees	7,115		6,854		6,854	7,518
HPNAP sanitation/safety supplies	4,742		0,034		4,742	4,386
Conference fees	1,135		1,605	1,720	4,460	1,951
Education supplies	4,155	167	1,003	1,720	4,322	6,132
Workshop and education	1,960	314			2,274	748
Employment Ads/recruiting	1,487	314		607	2,094	740
Temporary personnel	2,040			007	2,040	7,606
Personnel training	518		499	545	1,562	7,000
Miscellaneous	1,004		499	545	1,004	
	967				967	225
Damage/shortage	576	14	35	21	646	49,983
Property taxes Food acquisition handling fees	522	14	33	21	522	49,903
Permits and licenses	147	- 4	9	5	165	362
	147		9	3	103	23,853
HPNAP seed grant Bad debt						1,045
Total expenses	\$7,086,892	\$ 92,199	\$ 422,276	\$ 559,673	\$8,161,040	\$7,971,393