LONG ISLAND CARES, INC. FINANCIAL STATEMENTS AS OF DECEMBER 31, 2006 AND 2005 TOGETHER WITH AUDITORS' REPORT

LONG ISLAND CARES, INC. FINANCIAL STATEMENTS AND AUDITORS' REPORT AS OF DECEMBER 31, 2006 AND 2005 INDEX

	Page
Independent Auditors' Report On Financial Statements And Supplementary Schedules	1
Statements Of Financial Position As Of December 31, 2006 And 2005	2
Statements Of Activities And Changes In Net Assets For The Years Ended December 31, 2006 And 2005	3
Statements Of Cash Flows (Indirect Method) For The Years Ended December 31, 2006 And 2005	4
Notes To Financial Statements	5
Supplementary Schedule Of Functional Revenues For The Year Ended December 31, 2006 (With Comparative Totals For 2005)	12
Supplementary Schedule Of Functional Expenses For The Year Ended December 31, 2006 (With Comparative Totals For 2005)	13



INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

To the Board of Directors of Long Island Cares, Inc.:

We have audited the accompanying statements of financial position of Long Island Cares, Inc. as of December 31, 2006 and 2005, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of Long Island Cares, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Long Island Cares, Inc. as of December 31, 2006 and 2005, and the results of its activities and changes in net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the financial statements of Long Island Cares, Inc. The accompanying supplementary schedules are presented for purposes of additional analysis and are not a required part of the financial statements. The information in these schedules has been subjected to the procedures applied in the audits of the financial statements and, in our opinion, is fairly presented in all material respects, in relation to the financial statements taken as a whole.

Melville, New York March 9, 2007 Callaghan Tawwocki

LONG ISLAND CARES, INC. STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2006 AND 2005

A CCTP/PO		2006		2005		
<u>ASSETS</u>						
CASH	\$	421,263	\$	283,696		
ACCOUNTS RECEIVABLE (net of allowance for doubtful accounts of \$4,141 and \$3,726 in 2006 and 2005, respectively)		377,586		486,978		
DONATED PRODUCT		695,409		574,556		
FIXED ASSETS (net of accumulated depreciation of \$554,232 and \$589,269 in 2006 and 2005, respectively)		2,399,525		2,476,112		
OTHER ASSETS		18,828		35,569		
		3,912,611	_\$_	3,856,911		
LIABILITIES AND NET ASSETS						
LOAN PAYABLE TO BANK	\$	326,700	\$	420,500		
ACCOUNTS PAYABLE AND ACCRUED LIABILITIES		372,434		415,312		
Total liabilities		699,134		835,812		
NET ASSETS: Unrestricted:						
Designated for fixed assets		2,072,825		2,055,612		
Designated for donated product		695,409		574,556		
Undesignated		370,515		287,357		
Total unrestricted net assets		3,138,749		2,917,525		
Temporarily restricted		24,728		53,574		
Permanently restricted		50,000		50,000		
Total net assets		3,213,477		3,021,099		
	<u>\$</u>	3,912,611	\$	3,856,911		

The accompanying notes to the financial statements are an integral part of these statements.

LONG ISLAND CARES, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

CHANCE BY IN THE COMME	2006	2005
CHANGE IN UNRESTRICTED NET ASSETS:		
Revenues	\$ 8,234,360	\$ 7,555,175
Expenses -		
Program services	7,154,061	6,430,517
Supporting services	424,008	400,327
Fundraising services	435,067	537,699
Total expenses	8,013,136	7,368,543
Increase in unrestricted net assets	221,224	186,632
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS:		
Revenues	81,408	142,571
Net assets released from restrictions	(110,254)	(211,551)
Decrease in temporarily restricted net assets	(28,846)	(68,980)
CHANGE IN PERMANENTLY RESTRICTED NET ASSETS	-	
CHANGE IN NET ASSETS	192,378	117,652
NET ASSETS, BEGINNING OF YEAR	3,021,099	2,903,447
NET ASSETS, END OF YEAR	\$ 3,213,477	\$ 3,021,099

LONG ISLAND CARES, INC. STATEMENTS OF CASH FLOWS (INDIRECT METHOD) FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2005

	2006			2005
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$	192,378	\$	117,652
Adjustments to reconcile change in net assets				
to net cash provided by operating activities: Depreciation				
Decrease in accounts receivable		115,341		119,282
		108,977		42,199
Increase (decrease) in allowance for doubtful accounts		415		(465)
(Increase) decrease in donated product (Increase) decrease in other assets		(120,853)		23,843
Increase (decrease) in accounts payable		16,741		(10,548)
and accrued liabilities		(15.050)		
and accided haddings	<u></u>	(42,879)		59,497
Net cash provided by operating activities		270,120		351,460
			-	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Increase in fixed assets		(38,753)		(54,154)
Net cash used by investing activities		(38,753)		(54,154)
2				<u>(- ,, ,, , , , , , , , , , , , , , , ,</u>
CASH FLOWS FROM FINANCING ACTIVITIES:				
Repayment of loan payable to bank		(93,800)		(232,000)
Net cash used by financing activities		(93,800)		(232,000)
				
NET INCREASE IN CASH		137,567		65,306
CASH, BEGINNING OF YEAR		283,696		218,390
GARY THE COLOR			·	 ,
CASH, END OF YEAR	\$	421,263		283,696
SUPPLEMENTAL CASH FLOW INFORMATION:				
Cash paid during the year for interest	\$	29,061	\$	31,025
				,020
Retirement of fully depreciated fixed assets	<u>\$</u>	150,378	\$	10,800

LONG ISLAND CARES, INC. NOTES TO FINANCIAL STATEMENTS

(1) Background and current operational considerations

Long Island Cares, Inc. (the "Organization") is a nonprofit, anti-hunger organization founded in 1980 by the late singer and activist, Harry Chapin. The Organization's aims are to promote the food welfare of the Long Island community; to raise the nutritional standards of community life; to bring into closer relation the resources and food needs of the community; and to sponsor and encourage equal rights in relation to food access, balanced nutrition and food self-reliance activities. The Organization has responded by providing immediate emergency food relief to hungry Long Islanders through The Harry Chapin Food Bank and by addressing the systemic causes of hunger through Community Outreach Programs. The Organization is a broad based, regionally responsive organization working in partnership with human service groups in Nassau and Suffolk Counties.

The Organization is an affiliate member of America's Second Harvest, a national network of food banks and food rescue organizations. Through this membership, it is able to access donated food through national and regional corporate sponsors. In concert with The Harry Chapin Food Bank, the Organization collects, warehouses and delivers government donated and surplus foods to food pantries, soup kitchens, shelters, group homes, day treatment facilities, senior citizen sites and day care centers.

The Organization operates the only designated food bank serving Nassau and Suffolk Counties, located at the Organization's Hauppauge, New York office and warehouse facility. It is the only contracted agency for the distribution of Federal commodities through The Emergency Food Assistance Program (TEFAP), administered by the New York State Office of General Service (OGS) under a continuous agreement effective May 1989.

In addition, the Organization, under a five-year contract renewed annually, is responsible for the support services of the Hunger Prevention and Nutrition Assistance Program (HPNAP) administered by the New York State Department of Health. The current annual contract is renewed through June 30, 2007. The supported service provides nutritional assistance to various high-risk groups of individuals, including the homeless at approved food and nutrition service sites.

The Organization addresses education as a continuing process through Community Outreach Programs - New Paths to Achievement, Job Training and Hunger Education.

The New Paths to Achievement Program focuses on assisting low-income and single head-of-household women in gaining self-esteem, job skills and employment experience in order to become self-sufficient and independent of the public welfare system.

The Job Training Program targets at-risk high school students and young adults and provides on-the-job training at Long Island Cares to assist the participants in gaining clerical, computer and warehousing skills.

Hunger 101, the hunger education program, is a role play and discussion activity designed to raise awareness about the problems of hunger and poverty on Long Island. It helps participants gain an understanding of the causes and consequences of hunger and develop strategies to address the problem. It is presented to students, churches, service and professional groups and many others.

Two other programs at Long Island Cares are designed to meet specific community needs: School Tools and Kids Café.

School Tools works in partnership with corporations and individuals to collect and distribute new school supplies to our member agencies serving school aged children so these economically disadvantaged children have the necessary tools to start the new school year.

The Kids Café is an after school program which provides safe and convenient environments for at-risk children to receive nutritious food, tutoring and mentoring, nutrition and food safety education, homework assistance and recreational activities.

(2) Summary of significant accounting policies:

The accompanying financial statements include the assets, liabilities, revenues and expenses of all the funds of the Organization which are reflected under the accrual basis of accounting. The following is a summary of significant accounting policies followed by the Organization:

Financial statement presentation -

The accompanying financial statements include the accounts of the Organization's program, administration and fundraising. The Organization presents its financial statements in accordance with Statement of Financial Accounting Standards ("SFAS") No. 117, Financial Statements of Not-For-Profit Organizations. SFAS No. 117 requires that the Organization's financial statements distinguish between unrestricted, temporarily restricted and permanently restricted net assets and changes in net assets. The Organization's net assets consist of the following:

<u>Unrestricted</u> – net assets of the Organization which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Organization.

<u>Temporarily restricted</u> – net assets of the Organization which have been limited by donor-imposed stipulations or by law that either expire with the passage of time or can be fulfilled and removed by the actions of the Organization pursuant to those stipulations.

<u>Permanently restricted</u> – net assets of the Organization which have been restricted by donors to be maintained in perpetuity by the Organization.

Revenue and expense recognition -

Contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. Revenues under contracts for service are generally recognized as earned. Contract advances arise from payments received under contracts for service in advance of revenue recognition. Expenses are recognized when incurred. The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated by various rational bases.

In-kind contributions -

The Organization follows the provisions of Statement of Financial Accounting Standards No. 116, Accounting For Contributions Received And Contributions Made with respect to donated product including donated food, supplies and Federal commodities. Donated product received, distributed and on hand are accounted for at fair value. The fair value of donated product received and distributed during the year is reflected in the accompanying financial statements as in-kind contributions and in-kind expenses. Significant fluctuations in operating results may occur due to variances in quantity and valuation of donated product.

The Organization has received professional services on a pro-bono basis. The value of these services for the years ended December 31, 2006 and 2005 was \$10,586 and \$769, respectively. Such amounts are reflected in the accompanying financial statements as in-kind contributions and in-kind expenses.

Cash and cash equivalents -

All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents, principally money market funds.

Donated product –

Donated product represents the fair value of donated food, supplies and Federal commodities on hand as of year-end.

Fixed assets -

Fixed assets are stated at cost or current fair value for donated items. Maintenance and repairs are expensed as incurred. Depreciation is provided using the straight-line method over the estimated useful lives of the assets (generally periods of three to forty years).

Income taxes -

The Organization qualifies as a tax-exempt nonprofit organization under Section 501(c)(3) of the Internal Revenue Code and applicable New York State tax laws. Accordingly, no provision for federal or state income taxes is required.

Impairment of long-lived assets and long-lived assets to be disposed of -

The Organization follows the provisions of Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. This Statement requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. The provisions of this Statement did not have a material impact on the Organization's financial position, results of activities or liquidity during the year ended December 31, 2006.

Donated services -

A number of volunteers have donated significant amounts of their time in the Organization's program services, administration and fundraising campaigns. However, since these services do not meet the criteria for recognition under accounting principles generally accepted in the United States of America, they are not reflected in the accompanying financial statements.

The use of estimates in the preparation of financial statements -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Estimates include accounts receivable, fixed assets and certain accrued expenses. Actual results may differ from those estimates.

Recently issued accounting pronouncements -

In March 2005, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 47, <u>Accounting for Conditional Asset Retirement Obligations</u>. This accounting pronouncement requires the Organization to recognize the fair value of its legal obligation to perform an asset retirement activity, even though uncertainty exists about the timing and/or method of settlement, if and when the fair value of the liability can be reasonably estimated. As of December 31, 2006, the Organization does not have sufficient information to reasonably estimate the fair value of any asset retirement obligations.

(3) Fixed assets

Fixed assets as of December 31, 2006 and 2005 are comprised of the following:

	<u>2006</u>	<u>2005</u>
Land	\$ 885,500	\$ 885,500
Building	1,427,183	1,427,183
Building improvements	88,006	77,030
Office equipment	161,437	209,488
Vehicles	66,748	128,237
Warehouse equipment	<u>324,883</u>	<u>337,943</u>
	2,953,757	3,065,381
Less: accumulated depreciation	<u>554,232</u>	<u>589,269</u>
	<u>\$2,399,525</u>	<u>\$2,476,112</u>

(4) Line of credit

The Organization has a \$300,000 line of credit with a bank. The loan is secured by equipment and bears interest at the bank's prime rate (8.25% as of December 31, 2006) plus 2.5% per annum. The line is fully available as of December 31, 2006.

(5) Loans payable:

Loan payable to bank -

The Organization has a loan payable to a bank with an original amount of \$1,300,000, of which \$326,700 is outstanding at December 31, 2006. The loan is collateralized by the Organization's land and building. The loan is payable in twelve monthly installments of interest only, followed by sixty installments of principal and interest (equal to the one-month LIBOR, 5.33% as of December 31, 2006, plus 250 basis points per annum) of \$7,640 and a final lump sum principal payment due on June 19, 2008.

Maturities of loans payable -

At December 31, 2006, future principal payments on outstanding loans payable are as follows:

Year Ending December 31,

2007 2008	\$	50,175 276,525
	<u> </u>	326,700

(6) <u>Temporarily restricted net assets</u>

Temporarily restricted net assets are available for or relate to the following purposes:

		<u>2006</u>		<u>2005</u>
TEFAP Handling Fees Capital Campaign interest	\$	12,830	\$	23,149
Donations for Purchasing Turkeys		9,022 2,524		9,029 1,660
New Paths to Achievement Capital Campaign		352 -		- 13,601
Check Out Hunger Program		_		1,135
Kraft Foods Community Garden	_			5,000
	<u>\$</u>	24,728	<u>\$</u>	53,574

(7) <u>Permanently restricted net assets</u>

Permanently restricted net assets relate to an endowment of \$50,000 to be maintained in perpetuity, the income from which is expendable to support general operations.

(8) Employee benefit plan

The Organization has a 403(b) Tax Deferred Annuity Plan (the "Plan"). Eligible participants in the Plan may contribute up to 25% of compensation, but not in excess of the maximum allowed under the Internal Revenue Code. The Plan does not provide for matching contributions by the Organization.

(9) Fair value of financial instruments

Statement of Financial Accounting Standards No. 107, <u>Disclosure about Fair Value of Financial Instruments</u>, defines the fair value of a financial instrument as the amount at which the instrument could be exchanged in a current transaction between willing parties. The carrying value of all instruments classified as current assets or liabilities is deemed to approximate fair value because of their short-term nature.

(10) Concentrations of credit risk

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash. Cash exceeding federally insured limits totaled \$320,761 at December 31, 2006, based on actual bank account balances.

(11) Fundraising activities

Fund Raisers	Gross Revenues			Direct Expenses		ndraising come, net
<u>2006</u>						
Direct mailing Golf outing Check Out Hunger Awards Dinner Concert Events Newsletter Share-A-Meal	\$	241,141 122,240 71,688 61,250 26,300 13,712 2,343	\$	83,876 46,801 6,069 24,123 11,520 4,182	\$	157,265 75,439 65,619 37,127 14,780 9,530 2,343
2005	<u>\$</u>	538,674	<u>\$</u>	<u> 176,571</u>	<u>\$</u>	362,103
Direct mailing Golf outing Awards Dinner Check Out Hunger Community Charity Events Newsletter Share-A-Meal	\$	198,322 146,211 145,370 66,106 40,250 36,297 3,868	\$ 	82,428 76,164 44,310 11,118 20,076 3,735		115,894 70,047 101,060 54,988 20,174 32,562 3,868
	<u>\$</u>	<u>636,424</u>	<u>\$</u>	<u>237,831</u>	<u>\$</u>	<u> 398,593</u>

LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF FUNCTIONAL REVENUES FOR THE YEAR ENDED DECEMBER 31, 2006 (WITH COMPARATIVE TOTALS FOR 2005)

	_1	Unrestricted		emporarily Restricted		Permanently Restricted		•		2005 Totals
Public Support And										
Fundraising:										
Fund raisers	\$	538,674	\$	-	\$	-	\$	538,674	S	636,424
Contributions		346,414		79,158		-		425,572	-	387,922
Grants		191,158		2,192		-		193,350		251,035
Corporate support		71,641		-		-		71,641		91,738
Foundation support		61,000		_		-		61,000		88,350
		1,208,887		81,350		_		1,290,237		1,455,469
Government Support:										
HPNAP		967,860						067.060		1.054.500
Suffolk County		114,719		_		-		967,860		1,054,787
Other		-		_		-		114,719 -		105,525
		1,082,579					- —			4,500
		1,002,075			-			1,082,579		1,164,812
Distribution Revenue And Handling Fees:										
Food Bank Agencies		290,656		-		-		290,656		306,023
HPNAP		348,538		•		-		348,538		178,372
TEFAP		138,879		-		-		138,879		141,352
Suffolk County		1,791		-		-		1,791		1,885
		779,864		-	_	-		779,864		627,632
Other Income:										
In-kind contributions		5,046,704						E 046 704		4000 404
Miscellaneous		2,888		-		_		5,046,704		4,226,401
Interest income		3,184		58		-		2,888		9,821
		5,052,776		58				3,242		2,060
Subtotal		8,124,106				-		5,052,834		4,238,282
Gubiotai		0,124,100		81,408		-		8,205,514		7,486,195
Net Assets Released From Restrictions:										
Food Bank		110,254		(110,254)		-		_		_
		110,254		(110,254)						-
Total revenues	_\$	8,234,360	<u>\$</u>	(28,846)	\$	<u>-</u>	<u> </u>	8,205,514	\$	7,486,195

LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2006 (WITH COMPARATIVE TOTALS FOR 2005)

	Food Bank Fund		mmunity Outreach Fund	Administration Fund Management & General Development		ent		2005 Totals
In-kind expenses	\$4,888,686	\$	-	\$ 10,586	\$	29,522	\$4,928,794	\$4,278,388
Salaries	599,718		53,469	279,637		137,417	1,070,241	1,015,759
HPNAP food purchases	494,995		-	-		·_	494,995	580,144
Payroll taxes and benefits	136,316		12,732	32,475		23,486	205,009	195,883
Fundraising	-		•			176,571	176,571	237,831
Food Bank food purchases	164,733		-	-		-	164,733	152,011
Depreciation	93,996		4,642	10,453		6,250	115,341	119,282
Transportation	109,365		· -	-		-,	109,365	89,286
HPNAP operational support	104,996		_	_		-	104,996	93,937
Utilities	71,759		1,772	4,349		2,658	80,538	76,171
HPNAP capital equipment	58,626		· -	-		-,	58,626	80,792
Suffolk County food purchases	51,141		-	_		-	51,141	47,405
Grants	50,000		-	_		_	50,000	50,000
Advertising	_	•	_	25		43,508	43,533	44,662
Freight	39,966		_			-	39,966	8,250
Building maintenance and sanitation	29,856		737	1,809		1,106	33,508	29,332
Other food purchases	31,994		-			-,,,,,,,	31,994	33,244
Equipment rental and maintenance	24,873		534	4,290		1,812	31,509	25,116
Interest	,		-	29,061		7,012	29,061	31,025
Insurance	17,618		1,199	1,635		1,199	21,651	21,500
Dues and membership fees	13,522		-	7,073		295	20,890	22,489
Education supplies	15,282		_	7,075		-	15,282	10,065
Professional fees	-		_	15,000		_	15,000	13,500
Postage	7,327		2,098	3,719		1,216	14,360	15,034
Printing	5,304		2,859	5,224		304	13,691	13,552
Telephone and internet	7,390		1,075	2,284		2,687	13,436	14,106
Consultants	6,175		1,200	3,175		1,800	12,350	4,094
Travel	8,263		1,370	908		871	11,412	
Supplies-office	5,628		387	2,597		1,961	•	10,170
Supplies-warehouse	10,381		-	- -		-	10,573	13,349
Food acquisition handling fees	8,424		-	-		-	10,381	6,864
Bank and payroll fees			•	7,198		-	8,424	- 0 121
Workshop and education	4,982		1,560	7,190		-	7,198	8,121
HPNAP sanitation/safety supplies	4,863		-	-			6,542	8,631
Conference fees	4,803 800			=		-	4,863	9,689
Recruiting	280		-	2,460			3,260	2,570
Property taxes				-		2,373	2,653	4,766
Permits and licenses	436		11	26		16	489	497
Damage/shortage	391		10	24		15	440	312
	236		-	-		-	236	517
Miscellaneous	84		-	•		-	84	174
Personnel training			-	 		-		25
Total expenses	\$7,068,406	\$	85,655	\$ 424,008	\$	435,067	\$8,013,136	\$7,368,543