

**LONG ISLAND CARES, INC.**  
**FINANCIAL STATEMENTS**  
**AS OF DECEMBER 31, 2010 AND 2009**  
**TOGETHER WITH AUDITORS' REPORT**

**LONG ISLAND CARES, INC.**  
**FINANCIAL STATEMENTS AND AUDITORS' REPORT**  
**AS OF DECEMBER 31, 2010 AND 2009**

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Nawrocki Smith LLP  
CERTIFIED PUBLIC ACCOUNTANTS

**INDEPENDENT AUDITORS' REPORT ON  
FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES**

To the Board of Directors of  
Long Island Cares, Inc.:

We have audited the accompanying statements of financial position of Long Island Cares, Inc. (the "Organization") as of December 31, 2010 and 2009, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of Long Island Cares, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior-year summarized comparative information has been derived from the Organization's December 31, 2009 financial statements and, in our report dated March 12, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Long Island Cares, Inc. as of December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 11, 2011, on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplementary schedules are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects, in relation to the financial statements taken as a whole.

Melville, New York  
March 11, 2011

*Nawrocki Smith LLP*

**LONG ISLAND CARES, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**AS OF DECEMBER 31, 2010 AND 2009**

<b><u>ASSETS</u></b>	<b><u>2010</u></b>	<b><u>2009</u></b>
CASH	\$ 2,408,954	\$ 1,879,077
ACCOUNTS RECEIVABLE (net of allowance for doubtful accounts of \$1,589 and \$1,000 in 2010 and 2009, respectively)	634,943	794,487
DONATED PRODUCT	1,663,719	887,370
INVESTMENTS	12,626	10,270
FIXED ASSETS (net of accumulated depreciation of \$727,341 and \$614,319 in 2010 and 2009, respectively)	2,462,665	2,418,035
OTHER ASSETS	36,336	11,102
	<b><u>\$ 7,219,243</u></b>	<b><u>\$ 6,000,341</u></b>
 <b><u>LIABILITIES AND NET ASSETS</u></b>  		
ACCOUNTS PAYABLE AND ACCRUED LIABILITIES	<b><u>\$ 532,923</u></b>	<b><u>\$ 617,618</u></b>
Total liabilities	<b><u>532,923</u></b>	<b><u>617,618</u></b>
NET ASSETS:		
Unrestricted:		
Designated for fixed assets	2,462,665	2,418,035
Designated for donated product	1,663,719	887,370
Undesignated	2,303,886	1,877,866
Total unrestricted net assets	6,430,270	5,183,271
Temporarily restricted	206,050	149,452
Permanently restricted	50,000	50,000
Total net assets	<b><u>6,686,320</u></b>	<b><u>5,382,723</u></b>
	<b><u>\$ 7,219,243</u></b>	<b><u>\$ 6,000,341</u></b>

The accompanying notes to the financial statements  
are an integral part of these statements.

**LONG ISLAND CARES, INC.**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
CHANGE IN UNRESTRICTED NET ASSETS:		
Revenues	\$ 12,642,364	\$ 10,437,745
Expenses -		
Program services	10,189,875	8,447,048
Supporting services	529,975	521,430
Fundraising	675,515	644,929
Total expenses	<u>11,395,365</u>	<u>9,613,407</u>
Increase in unrestricted net assets	<u>1,246,999</u>	<u>824,338</u>
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS:		
Revenues	189,139	127,896
Net assets released from restrictions	<u>(132,541)</u>	<u>(62,437)</u>
Increase in temporarily restricted net assets	<u>56,598</u>	<u>65,459</u>
CHANGE IN PERMANENTLY RESTRICTED NET ASSETS	<u>-</u>	<u>-</u>
CHANGE IN NET ASSETS	1,303,597	889,797
NET ASSETS, BEGINNING OF YEAR	<u>5,382,723</u>	<u>4,492,926</u>
NET ASSETS, END OF YEAR	<u>\$ 6,686,320</u>	<u>\$ 5,382,723</u>

The accompanying notes to the financial statements  
are an integral part of these statements.

**LONG ISLAND CARES, INC.**  
**STATEMENTS OF CASH FLOWS (INDIRECT METHOD)**  
**FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 1,303,597	\$ 889,797
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	113,022	99,318
Unrealized gain on investments	(383)	(3,333)
(Increase) decrease in accounts receivable	158,955	(296,815)
Increase (decrease) in allowance for doubtful accounts	589	(888)
(Increase) decrease in donated product	(776,349)	113,245
(Increase) decrease in other assets	(25,234)	35,956
Decrease in accounts payable and accrued liabilities	(84,695)	(50,533)
Decrease in deferred income	-	(3,750)
Net cash provided by operating activities	<u>689,502</u>	<u>782,997</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of fixed assets	(157,652)	(142,437)
Increase in investments	(1,973)	-
Net cash used by investing activities	<u>(159,625)</u>	<u>(142,437)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of loan payable to individual	-	(113,200)
Net cash used by financing activities	<u>-</u>	<u>(113,200)</u>
NET INCREASE IN CASH	529,877	527,360
CASH, BEGINNING OF YEAR	<u>1,879,077</u>	<u>1,351,717</u>
CASH, END OF YEAR	<u>\$ 2,408,954</u>	<u>\$ 1,879,077</u>
SUPPLEMENTAL CASH FLOW INFORMATION:		
Retirement of fully depreciated fixed assets	<u>\$ -</u>	<u>\$ 77,492</u>

The accompanying notes to the financial statements  
are an integral part of these statements.

**LONG ISLAND CARES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

**(1) Background and current operational considerations**

Long Island Cares, Inc. (the "Organization") is a nonprofit, anti-hunger organization founded in 1980 by the late singer and activist, Harry Chapin. The Organization's aims are to promote the food welfare of the Long Island community; to raise the nutritional standards of community life; to bring into closer relation the resources and food needs of the community; and to sponsor and encourage equal rights in relation to food access, balanced nutrition and food self-reliance activities. The Organization has responded by providing immediate emergency food relief to hungry Long Islanders through The Harry Chapin Food Bank and by addressing the systemic causes of hunger through Community Outreach Programs. The Organization is a broad-based, regionally responsive organization working in partnership with human service groups in Nassau and Suffolk Counties.

The Organization is an affiliate member of Feeding America, a national network of food banks and food rescue organizations. Through this membership, it is able to access donated food through national and regional corporate sponsors. Through The Harry Chapin Food Bank, the Organization collects, warehouses and delivers government donated and surplus foods to food pantries, soup kitchens, shelters, group homes, day treatment facilities, senior citizen sites and day care centers.

The Harry Chapin Food Bank was the first food bank to serve Nassau and Suffolk Counties and is located at the Organization's Hauppauge, New York office and warehouse facility. It is a contracted agency for the distribution of Federal commodities through The Emergency Food Assistance Program (TEFAP), administered by the New York State Office of General Service (OGS) under a continuous agreement effective May 1989.

In addition, the Organization, under a five-year contract renewed annually, is responsible for the support services of the Hunger Prevention and Nutrition Assistance Program (HPNAP) administered by the New York State Department of Health. The current annual contract is renewed through June 30, 2011. The supported service provides nutritional assistance to various high-risk groups of individuals, including the homeless at approved food and nutrition service sites.

The Organization addresses education as a continuing process through the following Community Outreach Programs:

The New Paths to Achievement Program focuses on assisting low-income and single head-of-household women in gaining self-esteem, job skills and employment experience in order to become self-sufficient and independent of the public welfare system.

The Job Training Program targets at-risk high school students and young adults and provides on-the-job training at Long Island Cares, Inc. to assist the participants in gaining clerical, computer and warehousing skills.

Hunger 101, the hunger education program, is a role play and discussion activity designed to raise awareness about the problems of hunger and poverty on Long Island. It helps participants gain an understanding of the causes and consequences of hunger and develop strategies to address the problem. It is presented to students, churches, service and professional groups and many others.

Other programs at Long Island Cares, Inc. are designed to meet specific community needs:

School Tools works in partnership with corporations and individuals to collect and distribute new school supplies to our member agencies serving school aged children so these economically disadvantaged children have the necessary tools to start the new school year.

The Kids Café is an after school program which provides safe and convenient environments for at-risk children to receive nutritious food, tutoring and mentoring, nutrition and food safety education, homework assistance and recreational activities.

The First Stop Food Pantry serves as a triage pantry that provides individuals and families in need with up to ten days worth of food, along with information about critical community resources such as food stamps, Child Health Plus, The Women, Infants and Children Program, heating and utility assistance, employment resources and mortgage assistance.

The Mobile Outreach Resource Enterprise ("MORE") van travels throughout Nassau and Suffolk Counties providing information, referral assistance and emergency food to people in user friendly locations such as libraries, parks and shopping centers. The "Hope for the Homeless" MORE van focuses on the specific needs of the homeless by providing housing information, housing referrals, ready-to-eat emergency food and personal hygiene items.

The Nassau Service Center located in Freeport, New York provides a broad array of community services for Long Islanders experiencing hunger in an accessible storefront location. In addition to a large food pantry, the Center offers job development services as well as entitlement and referral services. It is also utilized for mandated training by member agencies located in Nassau County as well as a training center for a new "Students Fighting Hunger" volunteers.

**(2) Summary of significant accounting policies:**

The accompanying financial statements include the assets, liabilities, revenues and expenses of all the funds of the Organization which are reflected under the accrual basis of accounting. The following is a summary of significant accounting policies followed by the Organization:



### Financial statement presentation –

The accompanying financial statements include the accounts of the Organization's programs, administration and fundraising. The Organization presents its financial statements in accordance with U.S. generally accepted accounting principles which require that the Organization's financial statements distinguish between unrestricted, temporarily restricted and permanently restricted net assets and changes in net assets. The Organization's net assets consist of the following:

Unrestricted – net assets of the Organization which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Organization.

Temporarily restricted – net assets of the Organization which have been limited by donor-imposed stipulations or by law that either expire with the passage of time or can be fulfilled and removed by the actions of the Organization pursuant to those stipulations.

Permanently restricted – net assets of the Organization which have been restricted by donors to be maintained in perpetuity by the Organization.

The Organization follows U.S. generally accepted accounting principles regarding Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") and Enhanced Disclosures for All Endowment Funds which require a portion of a donor-restricted endowment fund that is not classified as permanently restricted net assets to be classified as temporarily restricted net assets until appropriated for expenditure.

The Organization also presents a statement of cash flows in accordance with U.S. generally accepted accounting principles.

### Revenue and expense recognition –

Contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. Revenues under contracts for service are generally recognized as earned. Contract advances arise from payments received under contracts for service in advance of revenue recognition. Expenses are recognized when incurred. The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenses that can be identified with a specific program or supporting service are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated by various rational bases.

### In-kind contributions –

The Organization follows U.S. generally accepted accounting principles regarding accounting for contributions received and contributions made with respect to donated product including donated food, supplies and Federal commodities. Donated product received, distributed and on hand are accounted for at fair value. The fair value of donated product received and distributed during the year is reflected in the accompanying financial statements as in-kind contributions and in-kind expenses. Significant fluctuations in operating results may occur due to variances in quantity and valuation of donated product.

The Organization has received professional services on a pro-bono basis. The value of these services for the years ended December 31, 2010 and 2009 was \$76,912 and \$97,616, respectively. Such amounts are reflected in the accompanying financial statements as in-kind contributions and in-kind expenses.

### Cash and cash equivalents –

All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents, principally money market funds.

### Investments –

Investments are recorded at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization follows U.S. generally accepted accounting principles regarding fair value measurements which establish a fair value hierarchy requiring an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reported entity has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

Donated product –

Donated product represents the fair value of donated food, supplies and Federal commodities on hand as of year-end.

Fixed assets –

Fixed assets are stated at cost or current fair value for donated items. Maintenance and repairs are expensed as incurred. Depreciation is provided using the straight-line method over the estimated useful lives of the assets (generally periods of three to forty years).

Impairment of long-lived assets and long-lived assets to be disposed of –

The Organization follows U.S. generally accepted accounting principles regarding accounting for the impairment or disposal of long-lived assets which require that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. These principles did not have a material impact on the Organization's financial position, results of activities or liquidity during the years ended December 31, 2010 and 2009.

Conditional asset retirement obligations –

U.S. generally accepted accounting principles for conditional asset retirement obligations require entities to recognize a liability for the fair value of a legal obligation to perform an asset retirement activity, even though uncertainty exists about the timing and/or method of settlement, if and when the fair value of the liability can be reasonably estimated. As of December 31, 2010, management believes the Organization has met the provisions of and is in compliance with these requirements.

Income taxes –

The Organization qualifies as a tax-exempt nonprofit organization under Section 501(c)(3) of the Internal Revenue Code and applicable New York State tax laws. Accordingly, no provision for federal or state income taxes is required.

### Donated services –

A number of volunteers have donated significant amounts of their time in the Organization's program services, administration and fundraising campaigns. However, since these services do not meet the criteria for recognition under U.S. generally accepted accounting principles, they are not reflected in the accompanying financial statements.

### The use of estimates in the preparation of financial statements –

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Estimates include the valuation allowance for accounts receivable, depreciation and certain accrued expenses. Actual results may differ from those estimates.

### **(3) Investments**

The following table represents the Organization's fair value hierarchy for investments as of December 31, 2010:

	<u>Fair value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market fund	\$ 660	\$ 660	\$ -	\$ -
Stocks	<u>11,966</u>	<u>11,966</u>	<u>-</u>	<u>-</u>
Total investments	<u>\$ 12,626</u>	<u>\$ 12,626</u>	<u>\$ -</u>	<u>\$ -</u>

The following table represents the Organization's fair value hierarchy for investments as of December 31, 2009:

	<u>Fair value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market fund	\$ 379	\$ 379	\$ -	\$ -
Stocks	<u>9,891</u>	<u>9,891</u>	<u>-</u>	<u>-</u>
Total investments	<u>\$ 10,270</u>	<u>\$ 10,270</u>	<u>\$ -</u>	<u>\$ -</u>

As of December 31, 2010 and 2009, the Organization did not possess any level 2 or 3 type of investments.

**(4) Fixed assets**

Fixed assets as of December 31, 2010 and 2009 are comprised of the following:

	<u>2010</u>	<u>2009</u>
Land	\$ 885,500	\$ 885,500
Building	1,427,183	1,427,183
Building improvements	311,401	273,640
Office equipment	167,185	133,483
Vehicles	169,091	86,296
Warehouse equipment	<u>229,646</u>	<u>226,252</u>
	3,190,006	3,032,354
Less: accumulated depreciation	<u>727,341</u>	<u>614,319</u>
	<u>\$ 2,462,665</u>	<u>\$ 2,418,035</u>

**(5) Line of credit**

The Organization has a \$300,000 line of credit with a bank. The loan is secured by equipment and bears interest at a variable rate equal to the bank's prime rate plus 1.25% per annum. The line is fully available as of December 31, 2010.

**(6) Temporarily restricted net assets**

Temporarily restricted net assets are available for or relate to the following purposes:

	<u>2010</u>	<u>2009</u>
Vitagrant	\$ 109,761	\$ -
TEFAP Handling Fees	37,483	16,911
Walmart Grant	26,315	25,000
Citizens Bank Grant	15,000	-
Silvian Foundation Grant	12,490	-
Capital One Grant	5,001	-
R.K. Mellon Family Grant	-	52,000
Stop & Shop Grant	-	35,000
Donations for Purchasing Turkeys	<u>-</u>	<u>20,541</u>
	<u>\$ 206,050</u>	<u>\$ 149,452</u>

**(7) Permanently restricted net assets (endowment funds)**

Permanently restricted net assets relate to an endowment of \$50,000 to be maintained in perpetuity, the income from which is expendable to support general operations.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or applicable law requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2010 and 2009.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to protect the original value of the gift.

The Uniform Prudent Management of Institutional Funds Act ("UPMIFA") requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Net assets associated with endowment funds are classified and reported based on the existence or absence of donor imposed restrictions.

Changes in endowment net assets for the years ended December 31, 2010 and 2009 are as follows:

	<u>2010</u>	<u>2009</u>
Endowment net assets, beginning of year	\$ 50,000	\$ 50,000
Investment income (loss)	750	625
Released to operations	(750)	(625)
Endowment contributions	<u>-</u>	<u>-</u>
Endowment net assets, end of year	<u>\$ 50,000</u>	<u>\$ 50,000</u>

**(8) Employee benefit plan**

The Organization has a 403(b) Tax Deferred Annuity Plan (the "Plan"). Eligible participants in the Plan may contribute up to 25% of compensation, but not in excess of the maximum allowed under the Internal Revenue Code. In 2010, the Organization matched employee contributions to the Plan up to a maximum of 3% of the employee's annual salary.

**(9) Concentrations of credit risk**

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash, however, during the current year, the Organization opened several new accounts with various banks to mitigate concentrations of credit risk.

**(10) Fundraising activities**

<u>Fund Raisers</u>	<u>Gross Revenues</u>	<u>Direct Expenses</u>	<u>Fundraising Income, net</u>
<u>2010</u>			
Direct Mailing Appeals	\$ 790,226	\$ 223,026	\$ 567,200
Stop & Shop Food For Friends	66,558	-	66,558
Golf Outing	102,575	46,279	56,296
Supermarkets Check Out Hunger	59,027	5,223	53,804
Awards Dinner	61,720	19,052	42,668
Grassroots Newsletter	31,879	21,492	10,387
Concert Events	2,195	-	2,195
Capital/Endowment	15,546	14,246	1,300
Whole Foods Key Fob	760	-	760
	<u>\$ 1,130,486</u>	<u>\$ 329,318</u>	<u>\$ 801,168</u>
<u>2009</u>			
Direct Mailing Appeals	\$ 676,788	\$ 185,379	\$ 491,409
Supermarkets Check Out Hunger	95,993	3,878	92,115
Concert Events	88,721	450	88,271
Stop & Shop Food For Friends	82,258	-	82,258
Golf Outing	83,895	35,540	48,355
Macys Come Together	28,877	-	28,877
Community Charity Events	28,733	1,441	27,292
Awards Dinner	36,596	18,724	17,872
Capital/Endowment	12,500	-	12,500
Grassroots Newsletter	30,771	22,276	8,495
	<u>\$ 1,165,132</u>	<u>\$ 267,688</u>	<u>\$ 897,444</u>

**(11) Subsequent events**

The Organization has evaluated subsequent events through March 11, 2011 which is the date these financial statements were available to be issued.

**LONG ISLAND CARES, INC.**  
**SUPPLEMENTARY SCHEDULE OF REVENUES**  
**FOR THE YEAR ENDED DECEMBER 31, 2010**  
**(WITH COMPARATIVE TOTALS FOR 2009)**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>2010 Totals</u>	<u>2009 Totals</u>
<b>Public Support And Fundraising:</b>					
Fundraising	\$ 1,130,486	\$ -	\$ -	\$ 1,130,486	\$ 1,165,132
Contributions	497,526	-	-	497,526	375,476
Grants	462,952	189,139	-	652,091	498,036
Corporate support	257,016	-	-	257,016	292,914
Foundation support	170,250	-	-	170,250	219,300
	<u>2,518,230</u>	<u>189,139</u>	<u>-</u>	<u>2,707,369</u>	<u>2,550,858</u>
<b>Government Support:</b>					
HPNAP	1,327,745	-	-	1,327,745	1,737,208
Suffolk County	217,218	-	-	217,218	215,842
Other grants	1,365	-	-	1,365	-
	<u>1,546,328</u>	<u>-</u>	<u>-</u>	<u>1,546,328</u>	<u>1,953,050</u>
<b>Distribution Revenue And Handling Fees:</b>					
Food Bank Agencies	143,621	-	-	143,621	272,286
HPNAP	203,452	-	-	203,452	229,547
TEFAP	238,580	-	-	238,580	192,349
Suffolk County	9,075	-	-	9,075	9,148
	<u>594,728</u>	<u>-</u>	<u>-</u>	<u>594,728</u>	<u>703,330</u>
<b>Other Income:</b>					
In-kind contributions	7,825,826	-	-	7,825,826	5,269,233
Miscellaneous	5,805	-	-	5,805	5,296
Unrealized gain on investments	383	-	-	383	3,333
Interest income	18,523	-	-	18,523	18,104
	<u>7,850,537</u>	<u>-</u>	<u>-</u>	<u>7,850,537</u>	<u>5,295,966</u>
Subtotal	<u>12,509,823</u>	<u>189,139</u>	<u>-</u>	<u>12,698,962</u>	<u>10,503,204</u>
<b>Net Assets Released From Restrictions:</b>					
Food Bank	132,541	(132,541)	-	-	-
	<u>132,541</u>	<u>(132,541)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total revenues	<u>\$ 12,642,364</u>	<u>\$ 56,598</u>	<u>\$ -</u>	<u>\$ 12,698,962</u>	<u>\$ 10,503,204</u>

The accompanying notes to financial statements should be read in conjunction with this schedule.



**LONG ISLAND CARES, INC.**  
**SUPPLEMENTARY SCHEDULE OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2010**  
**(WITH COMPARATIVE TOTALS FOR 2009)**

	Food Bank Fund	Community	Administration Fund		2010 Totals	2009 Totals
		Outreach Fund	Management & General	Development		
In-kind expenses	\$ 7,025,630	\$ 5,500	\$ -	\$ 79,541	\$ 7,110,671	\$ 5,359,048
Salaries	696,418	239,736	344,661	178,929	1,459,744	1,261,815
HPNAP food purchases	648,598	-	-	-	648,598	991,907
Fundraising	-	-	-	329,318	329,318	267,688
Payroll taxes and benefits	142,677	40,338	56,888	33,336	273,239	266,388
Other food purchases	264,156	-	-	-	264,156	165,577
Suffolk County food purchases	143,861	-	-	-	143,861	140,729
HPNAP operational support	127,254	-	-	-	127,254	149,941
Transportation	116,555	-	-	-	116,555	108,865
Depreciation	97,184	3,719	7,594	4,525	113,022	99,318
Utilities	79,024	8,467	3,763	2,822	94,076	81,949
Grants	92,058	-	-	-	92,058	73,860
Education supplies	55,171	3,536	3,860	-	62,567	37,461
Building maintenance and sanitation	52,038	5,575	2,478	1,859	61,950	48,379
Food Bank food purchases	50,252	-	-	-	50,252	23,430
Advertising	5,559	4,266	11,596	27,260	48,681	53,371
Workshop and education	40,585	5,928	-	-	46,513	32,198
Equipment rental and maintenance	14,548	9,682	6,885	4,805	35,920	40,860
Printing	14,257	8,969	9,559	-	32,785	26,364
Dues and membership fees	19,414	250	10,801	380	30,845	24,290
Insurance	24,040	2,230	2,230	1,745	30,245	28,193
Travel	17,209	6,699	2,701	2,187	28,796	25,818
Bank charges and miscellaneous fees	1,922	1,088	20,148	2,052	25,210	22,411
Consultants	8,327	3,739	9,099	1,759	22,924	17,438
Telephone and internet	8,775	7,739	3,005	2,868	22,387	14,614
Postage	11,139	4,750	5,023	-	20,912	21,128
Conference fees	8,055	944	9,537	625	19,161	11,930
Freight	17,204	-	-	-	17,204	22,894
Supplies-office	5,368	6,278	3,566	1,451	16,663	16,715
Professional fees	-	-	16,500	-	16,500	16,500
Food acquisition handling fees	13,339	-	-	-	13,339	46,082
Supplies-warehouse	10,475	-	-	-	10,475	18,097
HPNAP sanitation/safety supplies	5,096	-	-	-	5,096	5,324
Temporary personnel	1,266	350	10	-	1,626	27,210
Permits and licenses	1,009	108	48	36	1,201	693
Damage/shortage	981	-	-	-	981	5,272
Property taxes	488	52	23	17	580	554
HPNAP capital equipment	-	-	-	-	-	59,096
<b>Total expenses</b>	<b>\$ 9,819,932</b>	<b>\$ 369,943</b>	<b>\$ 529,975</b>	<b>\$ 675,515</b>	<b>\$ 11,395,365</b>	<b>\$ 9,613,407</b>

The accompanying notes to financial statements should be read in conjunction with this schedule.