LONG ISLAND CARES, INC.
FINANCIAL STATEMENTS
AS OF DECEMBER 31, 2014 AND 2013
TOGETHER WITH AUDITOR'S REPORT

# LONG ISLAND CARES, INC. FINANCIAL STATEMENTS AND AUDITOR'S REPORT AS OF DECEMBER 31, 2014 AND 2013

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Long Island Cares, Inc.:

We have audited the accompanying financial statements of Long Island Cares, Inc. (the "Organization"), which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Nawrocki Smith

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Long Island Cares, Inc. as of December 31, 2014 and 2013 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary schedules of revenues and functional expenses on pages 15-16 and 17-18, respectively, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects, in relation to the financial statements taken as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated March 6, 2015, on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Organization's internal control over financial reporting and compliance.

Melville, New York March 6, 2015 Navvocli Smith UP

# LONG ISLAND CARES, INC. STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2014 AND 2013

	2014	2013
ASSETS		
CURRENT ASSETS: Cash Restricted cash Accounts receivable, net of allowance for doubtful accounts of \$2,500 and \$1,589, respectively Donated product Inventory Investments Prepaid expense	\$ 3,755,230 557,222 504,570 1,439,644 67,303 42,107 23,812	\$ 4,117,476 599,333 454,840 2,243,882 49,213 44,280 30,020
Total current assets	6,389,888	7,539,044
FIXED ASSETS, net of accumulated depreciation of \$1,215,233 and \$1,030,626, respectively	2,592,490	2,673,621
OTHER ASSETS	275,970	20,198
Total assets	\$ 9,258,348	\$ 10,232,863
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Accounts payable and accrued liabilities Deferred revenue	\$ 670,048 202,902	\$ 514,562 162,438
Total current liabilities	872,950	677,000
NET ASSETS: Unrestricted: Designated for fixed assets Designated for donated product Undesignated	2,592,490 1,439,644 3,622,011	2,673,621 2,243,882 3,714,846
Total unrestricted net assets	7,654,145	8,632,349
Temporarily restricted Permanently restricted	216,247 515,006	450,164 473,350
Total net assets	8,385,398_	9,555,863
Total liabilities and net assets	\$ 9,258,348	\$ 10,232,863

The accompanying notes to the financial statements are an integral part of these statements.

# LONG ISLAND CARES, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

	2014	2013
CHANGE IN UNRESTRICTED NET ASSETS: Revenues Expenses -	\$ 15,442,826	\$ 17,905,608
Program services Supporting services Fundraising	14,673,277 705,416 1,042,337	15,896,369 618,590 1,032,933
Total expenses	16,421,030	17,547,892
Increase (decrease) in unrestricted net assets	(978,204)	357,716
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS:		
Revenues Net assets released from restrictions	148,145 (382,062)	256,312 (434,126)
Decrease in temporarily restricted net assets	(233,917)	(177,814)
CHANGE IN PERMANENTLY RESTRICTED NET ASSETS:		
Revenues	41,656	183,859
Increase in permanently restricted net assets	41,656	183,859
CHANGE IN NET ASSETS	(1,170,465)	363,761
NET ASSETS, BEGINNING OF YEAR	9,555,863	9,192,102
NET ASSETS, END OF YEAR	\$ 8,385,398	\$ 9,555,863

# LONG ISLAND CARES, INC. STATEMENTS OF CASH FLOWS (INDIRECT METHOD) FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:	\$ (1,170,465)	\$ 363,761
Depreciation Unrealized gain on investments	184,607	157,154
Decrease in restricted cash	(4,109) 42,111	(3,057) 22,805
(Increase) decrease in accounts receivable	(49,730)	275,727
Decrease in donated product	804,238	883,638
(Increase) decrease in inventory	(18,090)	62,467
Decrease in prepaid expense	6,208	5,885
(Increase) decrease in other assets Increase in accounts payable and	(255,772)	71,353
accrued liabilities	155,486	143,800
Increase (decrease) in deferred revenue	40,464	(148,495)
Net cash provided (used) by operating activities	(265,052)	1,835,038
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of fixed assets Sale of investments	(103,476) 6,282	(386,909) 1,292
Net cash used by investing activities	(97,194)	(385,617)
NET INCREASE (DECREASE) IN CASH	(362,246)	1,449,421
CASH, BEGINNING OF YEAR	4,117,476	2,668,055
CASH, END OF YEAR	\$ 3,755,230	\$ 4,117,476
CASH PAID DURING THE YEAR FOR: Interest	\$ 1,500	\$ 1,500
SUPPLEMENTAL CASH FLOW INFORMATION: Retirement of fully depreciated fixed assets	\$ -	\$ 43,080

The accompanying notes to the financial statements are an integral part of these statements.

## LONG ISLAND CARES, INC. NOTES TO FINANCIAL STATEMENTS

#### (1) Background and current operational considerations

Long Island Cares, Inc. (the "Organization") is a non-for-profit organization that is community based, regionally responsive, and works in partnership with other charitable agencies to fight hunger in Nassau and Suffolk Counties. The Harry Chapin Food Bank is Long Island's First Food Bank and, together with Community Outreach Programs such as New Paths to Achievement and Job Training, makes the Organization one of the New York Region's most comprehensive hunger action organizations. The Organization was founded in 1980 by the late singer/activist Harry Chapin in response to the immediate needs of hungry Long Islanders. It is continued today by his wife and partner Sandy Chapin. The Organization's goals are to provide emergency food where and when it is needed and to sponsor programs that help families achieve self-sufficiency. The Organization's aims are to promote the food welfare of the Long Island community; to raise the nutritional standards of community life; to bring into closer relation the resources and food needs of the community; and to encourage food self-reliance for all Long Islanders.

When The Harry Chapin Food Bank first opened its doors on Long Island in February 1982, it served a mere handful of agencies in Nassau and Suffolk Counties, New York. Today, the Organization distributes more than eight million pounds of food and supplies annually via over 590 food pantries, soup kitchens, shelters, group homes, day treatment facilities, senior nutrition sites and day care centers in Nassau and Suffolk Counties. These agencies, in turn, distribute the food and supplies to their clients and/or provide meals from the food received. The Organization obtains this food primarily through these four ways:

Government contracts: The Organization is the only contracted organization in the area for the distribution of food from the New York State Department of Health Hunger Prevention and Nutrition Assistance Program ("HPNAP") and the U.S. Department of Agriculture - The Emergency Food Assistance Program.

Feeding America: The Organization is a certified member of Feeding America, a national network of food banks and food rescue organizations. Through this membership, the Organization has access to donated food from regional and national food donors and share information and ideas with food banks and food rescue organizations throughout the United States.

Donations: Locally sponsored food drives provide a major source of donated food throughout the year. The Organization accepts donations from local community food drives of all sizes. Additionally, several regional food manufacturers, distributors, supermarkets and specialty stores donate food and other products to the Organization via a Store Pickup Program or through general deliveries to the Food Bank. Food donors are protected from liability by the Bill Emerson Good Samaritan Food Donation Act.

Buying leverage: The Organization gains buying leverage through their administration of government contracts. The Organization uses this leverage to purchase other food at favorable prices.

The Harry Chapin Food Bank is a contracted agency for the distribution of Federal commodities through The Emergency Food Assistance Program ("TEFAP"), administered by the New York State Office of General Service under a continuous agreement effective May 1989. In addition, the Organization, under a five-year contract renewed annually, is responsible for the support services of the HPNAP Program administered by the New York State Department of Health. The current annual contract is renewed through June 30, 2016. The supported service provides nutritional assistance to various high-risk groups of individuals, including the homeless, at approved food and nutrition service sites. The Organization also has contractual agreements with Nassau and Suffolk Counties for the acquisition and distribution of emergency food and supplies.

In addition to the network of agencies supported through The Harry Chapin Food Bank, Long Island Cares, Inc. helps get food and assistance into the hands of those in need via:

Emergency Food Pantries located at the Organization's Nassau Service Center in Freeport, the Organization's South Shore Service Center in Lindenhurst, and the Organization's Harry Chapin Food Bank and Humanitarian Center in Huntington Station. These First Stop Food Pantries provide individuals and families in need with up to five days' worth of food, along with information about critical community resources such as food stamps, Child Heath Plus, WIC, heating and utility assistance, employment resources and mortgage assistance.

Mobile Services (MORE) Vans which provide information, referral assistance and emergency food to people at times when their neighborhood pantries are not open in user-friendly locations such as libraries and shopping centers.

The Pet Pantry, operated in partnership with the Animal Relief Fund Inc. ("ARF"), which makes pet food supplied by ARF and many pet food corporations available to pet-owning families in need.

Beyond feeding the hungry, the Organization works to address the root causes of hunger itself through:

Community outreach programs such as New Paths to Achievement and job training. These programs work with individuals most at risk of needing emergency food assistance during their lifetime, helping them acquire job skills and confidence to help them achieve self-sufficiency.

School Tools program, which sends a positive message about the importance of education by making new school supplies available to children in need of assistance.

Kids' Café After-School Food and Mentoring Program, which provides free nutritious meals and snacks to these children in a safe environment.

Pack It Up For Kids, a weekend food program providing nonperishable, easy-to-prepare nutritious food for children on weekends and during school vacation periods when food resources are limited.

Summer Food Service Program, designed to fill the nutritional gap for children in needy areas during the summer.

Hunger Education, an important tool in the fight against hunger. The Organization gives presentations to schools, clubs, religious organizations and local community groups to help them understand why many people in the United States are hungry, and what organizations like Long Island Cares, Inc. are doing to address the problem.

Veterans' Services, which offer a variety of support services to veterans and their families who might be experiencing difficulties returning to the workforce, financial hardships or food insecurity.

#### (2) Summary of significant accounting policies:

The accompanying financial statements include the assets, liabilities, revenues and expenses of all the funds of the Organization which are reflected under the accrual basis of accounting. The following is a summary of significant accounting policies followed by the Organization:

#### Financial statement presentation -

The accompanying financial statements include the accounts of the Organization's programs, administration and fundraising. The Organization presents its financial statements in accordance with U.S. generally accepted accounting principles which require that the Organization's financial statements distinguish between unrestricted, temporarily restricted and permanently restricted net assets and changes in net assets. The Organization's net assets consist of the following:

<u>Unrestricted</u> - net assets of the Organization which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Organization.

<u>Temporarily restricted</u> - net assets of the Organization which have been limited by donor-imposed stipulations or by law that either expire with the passage of time or can be fulfilled and removed by the actions of the Organization pursuant to those stipulations.

<u>Permanently restricted</u> - net assets of the Organization which have been restricted by donors to be maintained in perpetuity by the Organization.

The Organization follows U.S. generally accepted accounting principles regarding Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") and Enhanced Disclosures for All Endowment Funds which require a portion of a donor-restricted endowment fund that is not classified as permanently restricted net assets to be classified as temporarily restricted net assets until appropriated for expenditure.

As required by U.S. generally accepted accounting principles, the Organization also presented Statements of Cash Flows for the years ended December 31, 2014 and 2013.

#### Revenue and expense recognition -

Contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. Revenues under contracts for service are generally recognized as earned. Contract advances arise from payments received under contracts for service in advance of revenue recognition. Expenses are recognized when incurred. The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenses that can be identified with a specific program or supporting service are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated by various rational bases.

#### In-kind contributions -

The Organization follows U.S. generally accepted accounting principles regarding accounting for contributions received and contributions made with respect to donated product including donated food, supplies and Federal commodities. Donated product received, distributed and on hand are accounted for at fair value. The fair value of donated product received and distributed during the year is reflected in the accompanying financial statements as in-kind contributions and in-kind expenses. Significant fluctuations in operating results may occur due to variances in quantity and valuation of donated product.

The Organization has received professional services on a pro-bono basis. The value of these services for the years ended December 31, 2014 and 2013 was \$36,729 and \$72,274, respectively. Such amounts are reflected in the accompanying financial statements as in-kind contributions and in-kind expenses.

#### Cash -

All highly liquid investments purchased with a maturity of three months or less are considered to be cash, principally money market funds.

#### Investments -

Investments are recorded at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization follows U.S. generally accepted accounting principles regarding fair value measurements which establish a fair value hierarchy requiring an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

#### Donated product -

Donated product represents the fair value of donated food, supplies and Federal commodities on hand as of year-end.

#### Inventory -

Inventory is stated at the lower of cost (first-in, first-out method) or market.

#### Fixed assets -

Fixed assets are stated at cost or current fair value for donated items. Maintenance and repairs are expensed as incurred. Depreciation is provided using the straight-line method over the estimated useful lives of the assets (generally periods of three to forty years).

#### Impairment of long-lived assets and long-lived assets to be disposed of -

The Organization follows the provisions of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") on accounting for the impairment or disposal of long-lived assets which require that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. These provisions did not have an impact on the Organization's financial position, results of activities or liquidity during the years ended December 31, 2014 and 2013.

#### Conditional asset retirement obligations -

The FASB ASC on accounting for conditional asset retirement and environmental obligations requires the Organization to recognize a liability for the fair value of its legal obligation to perform an asset retirement activity, even though uncertainty exists about the timing and/or method of settlement, if and when the fair value of the liability can be reasonably estimated. As of December 31, 2014 and 2013, the Organization has met the provisions of and is in compliance with these requirements and no obligation currently exists.

#### Donated services -

A number of volunteers have donated significant amounts of their time in the Organization's program services, administration and fundraising campaigns. However, since these services do not meet the criteria for recognition under U.S. generally accepted accounting principles, they are not reflected in the accompanying financial statements.

#### Income taxes -

The Organization is a nonprofit organization exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and a similar provision of the New York State tax law.

#### Uncertainty in income taxes -

The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements. Periods ending December 31, 2011 and subsequent remain subject to examination by the applicable taxing authorities.

#### The use of estimates in the preparation of financial statements -

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Estimates include the valuation allowance for accounts receivable, depreciation and certain accrued expenses. Actual results may differ from those estimates.

#### Reclassifications -

Certain reclassifications of the prior year's balances on the Statements of Financial Position and the Statements of Cash Flows have been made to conform to the current year presentation. These reclassifications had no effect on the increase in net assets in 2013.

#### (3) Fair value measurement:

The FASB Fair Value Measurement standard clarifies the definition of fair value for financial reporting, establishes framework for measuring fair value, and requires additional disclosure about the use of fair value measurements in an effort to make the measurement of fair value more consistent and comparable. The Organization has adopted the standard for its financial assets and liabilities measured on a recurring and nonrecurring basis.

Fair Value Measurement defines fair value as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e. an exit price. The three levels of fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reported entity has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The following methods and assumptions were used by the Organization in addressing the fair value of financial instruments:

#### Cash -

The carrying amounts reported in the Statements of Financial Position for cash approximate those assets' fair values (which include certificates of deposit).

#### Money market -

Composed of funds invested in accounts at various financial institutions, such accounts are valued based on the amount of deposited funds and net investment earnings less withdrawals and fees. The money market funds consist primarily of cash and cash equivalents, U.S. government stock, foreign stock, and bonds. The fund seeks to maintain a stable net asset value ("NAV") of \$1.

#### U.S. equities -

U.S. equities are invested principally in stocks, which can be actively or passively (index fund) managed. U.S. equities are principally categorized according to company size, the investment style of the holdings in the portfolio and geography. Size is determined by a company's market capitalization, while the investment style, reflected in the fund's stock holdings, is also used to categorize equity mutual funds.

The following table represents the Organization's fair value hierarchy for investments as of December 31, 2014:

	Fair Value		]	_evel 1	Le	evel 2	Le	Level 3		
Money market	\$	4,352	\$	4,352	\$	-	\$	-		
U.S. equities	Ø <del></del>	37,755	-	37,755		-		-		
	\$	42,107	\$	42,107	\$	-	\$			

The following table represents the Organization's fair value hierarchy for investments as of December 31, 2013:

	Fair Value		<u>Level 1</u>			evel 2	Level 3		
Money market U.S. equities	\$	2,689 41,591	\$	2,689 41,591	\$	-	\$	-	
	\$	44,280	\$_	44,280	\$	-	\$		

As of December 31, 2014 and 2013, the Organization did not possess any level 2 or 3 type of investments.

#### Accounts payable and accrued expenses -

The carrying amounts of accounts payable and accrued expenses approximate their fair value due to their short-term nature.

### (4) Fixed assets

Fixed assets as of December 31, 2014 and 2013 are comprised of the following:

	2014	2013
Land	\$ 885,500	\$ 885,500
Building	1,427,183	1,427,183
Building improvements	637,239	591,833
Office equipment	331,569	273,499
Vehicles	292,354	292,354
Warehouse equipment	 233,878	 233,878
	3,807,723	3,704,247
Less: accumulated depreciation	1,215,233	1,030,626
	\$ 2,592,490	\$ 2,673,621

#### (5) Line of credit

The Organization has a \$300,000 line of credit with a bank. The loan is secured by equipment and bears interest at a variable rate equal to the bank's prime rate plus .75% per annum. The line is fully available as of December 31, 2014.

### (6) <u>Temporarily restricted net assets</u>

Temporarily restricted net assets are available for or relate to the following purposes:

	2014		2013
TEFAP Handling Fees	\$ 42,216	\$	51,329
Countess Moira - Hope for the Homeless	40,000		-
Newsday - Pack It Up for Kids food	36,000		_
Walmart Foundation - School Pantry program	27,230		-
Knapp Swezey - holiday meals for families	22,500		_
Food Supply Purchase Donations	17,023		19,559
Pangaea Foundation - Vets Work Program	7,909		-
Schneidman Family - Pack It Up for Kids food	7,500		-
Gift Cards and Certificates	6,585		13,410
Women's Group of Greens - Summer Feeding	3,006		-
Shoprite LPGA - Summer Feeding Program	2,278		9,000
Board members - Pack It Up for Kids food	2,000		n=
Macy's - Huntington Station food	2,000		-
Disaster Relief/Superstorm Sandy funds	-		125,983
NBTY Helping Hands - Lindenhurst	-		79,423
Newsday - School Tools	-		36,000
Stop & Shop Family Grant - Kids Café Program	-		34,340
George M. Klett - Veterans Service	-		22,624
NBTY Helping Hands - Childrens Concert	-		17,008
Countess Moira - Superstorm Sandy Relief	-		15,028
Dunkin Donuts/Baskin Robbins - School Tools	-		13,500
Silvian Foundation Grant	-		9,370
Townwide Fund		i j	3,590
	\$ 216,247	\$	450,164

#### (7) Permanently restricted net assets (endowment funds)

Permanently restricted net assets relate to an endowment of \$515,006 to be maintained in perpetuity, the income from which is expendable to support general operations.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or applicable law requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2014 and 2013.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to protect the original value of the gift.

The Uniform Prudent Management of Institutional Funds Act ("UPMIFA") requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Net assets associated with endowment funds are classified and reported based on the existence or absence of donor imposed restrictions.

Changes in endowment net assets for the years ended December 31, 2014 and 2013 are as follows:

	<u>2014</u>	<u>2013</u>			
Endowment net assets, beginning of year	\$ 473,350	\$	289,491		
Investment income Released to operations Endowment contributions	 2,467 (2,467) 41,656		2,691 (2,691) 183,859		
Endowment net assets, end of year	\$ 515,006	\$	473,350		

#### (8) Employee benefit plan

The Organization has a 403(b) Tax Deferred Annuity Plan (the "Plan"). Eligible participants in the Plan may contribute up to 25% of compensation, but not in excess of the maximum allowed under the Internal Revenue Code. In 2014, the Organization matched employee contributions to the Plan up to a maximum of 3% of the employee's annual salary.

#### (9) Concentrations of credit risk

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash, however, during the current year, the Organization opened several new accounts with various banks to mitigate concentrations of credit risk.

#### (10) Fundraising activities

rundraising activities	Gross Revenues	F	Direct Fundraising		undraising ncome, net
2014					
Direct Mailing Appeals Awards Dinner Capital/Endowment Supermarkets Check Out Hunger Stop & Shop Golf Outing Motorcyle Ride Concert Events Grassroots Newsletter	\$ 1,254,504 106,778 38,466 99,083 34,928 147,980 63,494 50,000 28,749 1,823,982	\$	401,848 44,226 - 6,711 - 61,437 16,316 47,082 15,873 593,493	\$	852,656 62,552 38,466 92,372 34,928 86,543 47,178 2,918 12,876
2013					
Direct Mailing Appeals Awards Dinner Capital/Endowment Supermarkets Check Out Hunger Stop & Shop Golf Outing Motorcyle Ride Concert Events Grassroots Newsletter	\$ 1,092,555 581,038 183,828 89,562 75,183 120,145 75,161 54,000 34,709	\$	352,012 99,358 21,616 4,413 - 56,022 20,906 37,855 18,730	\$	740,543 481,680 162,212 85,149 75,183 64,123 54,255 16,145 15,979
	\$ 2,306,181	\$	610,912	\$_	1,695,269

#### (11) Subsequent events

The Organization has evaluated subsequent events through March 6, 2015 which is the date these financial statements were available to be issued, noting no matters requiring further consideration or disclosure.

# LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF REVENUES FOR THE YEAR ENDED DECEMBER 31, 2014

	Unrestricted		Temporarily Restricted		Permanently Restricted			Totals
Public Support And								
Fundraising:								
Contributions	\$	1,052,979	\$	_	\$	41,656	\$	1,094,635
Fundraising	•	1,823,982	-		Ψ.	-	Ψ	1,823,982
Grants		336,762		148,145		-		484,907
Foundation support		270,000		-		-		270,000
Corporate support		110,581		-		-		110,581
		3,594,304		148,145		41,656		3,784,105
				•				
Government Support:								
HPNAP		1,460,372		-		-		1,460,372
Suffolk County		205,338				-		205,338
Other grants		386,049		-		-		386,049
		2,051,759		-		-		2,051,759
Distribution Revenue And								
Handling Fees:		454.050						454.050
Food Bank Agencies		154,256		-		-		154,256
HPNAP TEFAP		170,636		(F)		-		170,636
Suffolk County		270,622 12,862		-		-		270,622
Sulloik County	_				_			12,862
		608,376						608,376
Other Income:								
In-kind contributions		8,781,041		-		_		8,781,041
Miscellaneous		9,850		-		_		9,850
Unrealized gain on investments		4,109		-		_		4,109
Interest income		11,325		-		-		11,325
		8,806,325		-		-		8,806,325
Subtotal		15,060,764		148,145		41,656		5,250,565
Net Assets Released								
From Restrictions:								
Food Bank		382,062		(382,062)		-		
		382,062		(382,062)		-		-
Total revenues	\$	15,442,826	\$	(233,917)	\$	41,656	\$ 1	5,250,565

# LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF REVENUES FOR THE YEAR ENDED DECEMBER 31, 2013

	Unrestricted			Temporarily Restricted		Permanently Restricted		Totals
Public Support And								
Fundraising:								
Contributions	\$	1,546,503	\$	8,871	\$	183,859	\$	1,739,233
Fundraising	1	2,306,181	*	-	*	-	•	2,306,181
Grants		443,693		247,441		-		691,134
Foundation support		197,500		-		-		197,500
Corporate support		144,010		-				144,010
		4,637,887		256,312		183,859		5,078,058
Government Support:								
HPNAP		2,098,455		-		-		2,098,455
Suffolk County		208,123		-		-		208,123
Other grants		146,224		-		-		146,224
		2,452,802				-		2,452,802
Distribution Revenue And								
Handling Fees:								
Food Bank Agencies		149,555		_		_		149,555
HPNAP		243,395		-		-		243,395
TEFAP		246,041		-		-		246,041
Suffolk County		13,505				-		13,505
		652,496	_		-	-	_	652,496
0.1.								
Other Income:		0.744.400						0 744 400
In-kind contributions Miscellaneous		9,711,462		-		=		9,711,462
Unrealized gain on investments		2,014 3,057		-		-		2,014
Interest income		11,764		_		-		3,057 11,764
interest income	_	9,728,297				<del></del>		
Cubtotal			_	250 242				9,728,297
Subtotal	_	17,471,482		256,312		183,859		17,911,653
Not Appete Belogged								
Net Assets Released From Restrictions:								
Food Bank		424 400		(424 400)				
FUUU DAIIK		434,126	_	(434,126)			_	
	-	434,126	_	(434,126)			_	
Total revenues	\$	17,905,608	\$	(177,814)	\$	183,859	\$ 1	7,911,653

The accompanying notes to financial statements should be read in conjunction with this schedule.

# LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014

	Food Bank Fund	Community Outreach Fund	Management and General	Fundraising	Totals
In-kind expenses	\$ 9,527,407	\$ 8,691	\$ 3,200	\$ 45,982	\$ 9,585,280
Salaries	1,057,238	442,018	427,688	207,684	2,134,628
HPNAP food purchases	1,163,712	-	-		1,163,712
Fundraising	_	-	-	593,493	593,493
Payroll taxes and benefits	295,817	96,828	96,751	55,960	545,356
Grant food purchases	357,506	-	-	-	357,506
Transportation	187,339	-	-	_	187,339
Depreciation	140,732	24,217	8,384	11,274	184,607
Grants to clients	_	127,306	-	,	127,306
Suffolk County food purchases	120,584	-	4	_	120,584
Utilities	85,325	15,121	4,320	3,241	108,007
HPNAP operational support	104,003	-	-	-,	104,003
CACFP food purchases	99,318	-	2	-	99,318
Advertising	23,295	23,545	_	46,609	93,449
Building maintenance and sanitation	68,652	12,166	3,476	2,607	86,901
Grants to agencies	75,307	-	-	_,00.	75,307
Facility rent	950	69,588	_	-	70,538
Equipment rental and maintenance	35,246	14,078	6,506	5,414	61,244
HPNAP capital equipment	59,128	-	-	-,	59,128
Insurance	33,411	7,933	3,841	3,467	48,652
Bank charges and miscellaneous fees	998	2,862	45,480	4,680	54,020
SFSP food purchases	49,901	_	12	-,000	49,901
Educational supplies	35,330	14,170	-	-	49,500
Food Bank food purchases	44,516	-	-	1 <b>-</b> 1	44,516
Telephone and internet	15,425	14,745	4,342	8,799	43,311
Workshop and education	36,979	3,725	-	-	40,704
Printing	11,594	9,768	7,700	6,166	35,228
Supplies-office	21,658	6,748	3,069	1,987	33,462
Temporary personnel	203	2,105	29,268	337	31,913
Consultants	8,466	4,931	14,385	1,656	29,438
Travel	16,634	5,758	3,475	912	26,779
Dues and membership fees	20,106	930	3,639	705	25,380
Postage and mailing	7,313	3,885	3,197	8,440	22,835
Fundraising services	S=1	=	_	20,366	20,366
Conference fees	524	1,882	16,978	395	19,779
Supplies-warehouse	19,376	-	-		19,376
Professional fees	-	-	16,500	-	16,500
Promotional items	970	1,818	2,846	12,127	17,761
HPNAP client choice	15,393	-	-	_	15,393
HPNAP sanitation/safety supplies	10,389	-	-	-	10,389
Food acquisition handling fees	3,400	-	-	-	3,400
Damage/shortage	2,381	2	-	-	2,381
Freight	830	_	-	_	830
Property taxes	514	91	26	20	651
Permits and licenses	423	75	21	16	535
Data security and disposal			324	-	324
Total expenses	\$ 13,758,293	\$ 914,984	\$ 705,416	\$ 1,042,337	\$ 16,421,030

# LONG ISLAND CARES, INC. SUPPLEMENTARY SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2013

	Food Bank Fund	Community Outreach Fund	Management and General	Fundraising	Totals
In-kind expenses	\$ 10,503,599	\$ 6,858	\$ -	\$ 84,643	\$ 10,595,100
Salaries	933,536	350,227	396,994	199,652	1,880,409
HPNAP food purchases	1,323,894	_	-	-	1,323,894
Fundraising	-	-	_	610,912	610,912
Grant food purchases	545,621	-	-	_	545,621
Payroll taxes and benefits	240,713	67,580	76,852	47,556	432,701
Grants to agencies	220,238	-	· <u>-</u>	-	220,238
Grants to clients	=	203,113	_	_	203,113
Transportation	183,151	-	-	-	183,151
Depreciation	125,373	18,719	6,230	6,832	157,154
Suffolk County food purchases	134,776	-	-,	-	134,776
Utilities	88,507	14,032	3,238	2,159	107,936
Advertising	29,225	26,085	900	47,256	103,466
HPNAP capital equipment	99,860		-	-	99,860
Equipment rental and maintenance	68,840	9,160	9,711	5,171	92,882
CACFP food purchases	85,139	-	-	-	85,139
HPNAP operational support	82,663	-	-	_	82,663
Building maintenance and sanitation	57,386	9,098	2,099	1,400	69,983
Facility rent	3,300	61,784	-,	-,100	65,084
Printing	27,764	9,074	11,960	2	48,798
Supplies-office	23,223	14,369	4,119	2,270	43,981
Insurance	29,742	5,676	2,188	1,839	39,445
Workshop and education	28,450	9,532	_,	-,,,,,	37,982
Educational supplies	7,518	29,283	_	_	36,801
Telephone and internet	13,969	14,606	2,517	4,992	36,084
Bank charges and miscellaneous fees	1,883	1,375	31,869	496	35,623
Food Bank food purchases	33,960	_	,	-	33,960
Travel	22,390	5,252	3,792	1,810	33,244
Dues and membership fees	19,946	55	4,281	705	24,987
Supplies-warehouse	24,711	-	-	-	24,711
Temporary personnel	6,799	697	15,335	-	22,831
Consultants	8,294	4,493	6,065	1,728	20,580
Conference fees	1,290	1,050	17,691	395	20,426
HPNAP client choice	20,114	-	-	-	20,114
Postage and mailing	7,375	4,505	4,370	1,338	17,588
Professional fees	-	-	16,500	1,000	16,500
Promotional items	2,511	3,620	1,698	7,375	15,204
SFSP food purchases	9,067	-	-	7,070	9,067
HPNAP sanitation/safety supplies	5,011	_	-	_	5,011
Freight	4,970	_			4,970
Fundraising services	-	-	_	4,384	4,384
Property taxes	590	94	22	14	720
Damage/shortage	358	-	-	- 14	358
Permits and licenses	238	38	9	6	291
Data security and disposal			150		150
Total expenses	\$ 15,025,994	\$ 870,375	\$ 618,590	\$ 1,032,933	\$ 17,547,892